



Navy-Industry International Dialogue

08 November 01

Navy - Industry International Dialogue

November 8, 2001

Transparency

NIPO - Company Day

General Dynamics

Marine Systems



GD Marine Systems

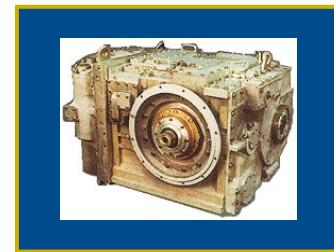
International Strategy

- GD Marine is the leading supplier of U. S. Navy ships
 - Submarines, Surface Combatants, Auxiliaries
- GD Marine has broad range of naval capability
 - Design - Construction - Repair
- GOAL: Expand shipbuilding/technical capabilities through participation in world-wide combatant programs.
 - Markets limited by technology transfer issues

Combat Systems

- Suppliers of land combat vehicles and armament systems, and managers of munitions systems
- Major programs and products include:
 - Advanced Amphibious Assault Vehicle (AAAV) for the U.S. Marine Corps
 - Aircraft armament and ship defense systems
 - M1A2 Abrams main battle tank digitization/upgrade
 - Management of U.S. Army's two largest ammunition production plants
 - Medium-weight, wheeled assault vehicles

Product Areas



Information Systems and Technology

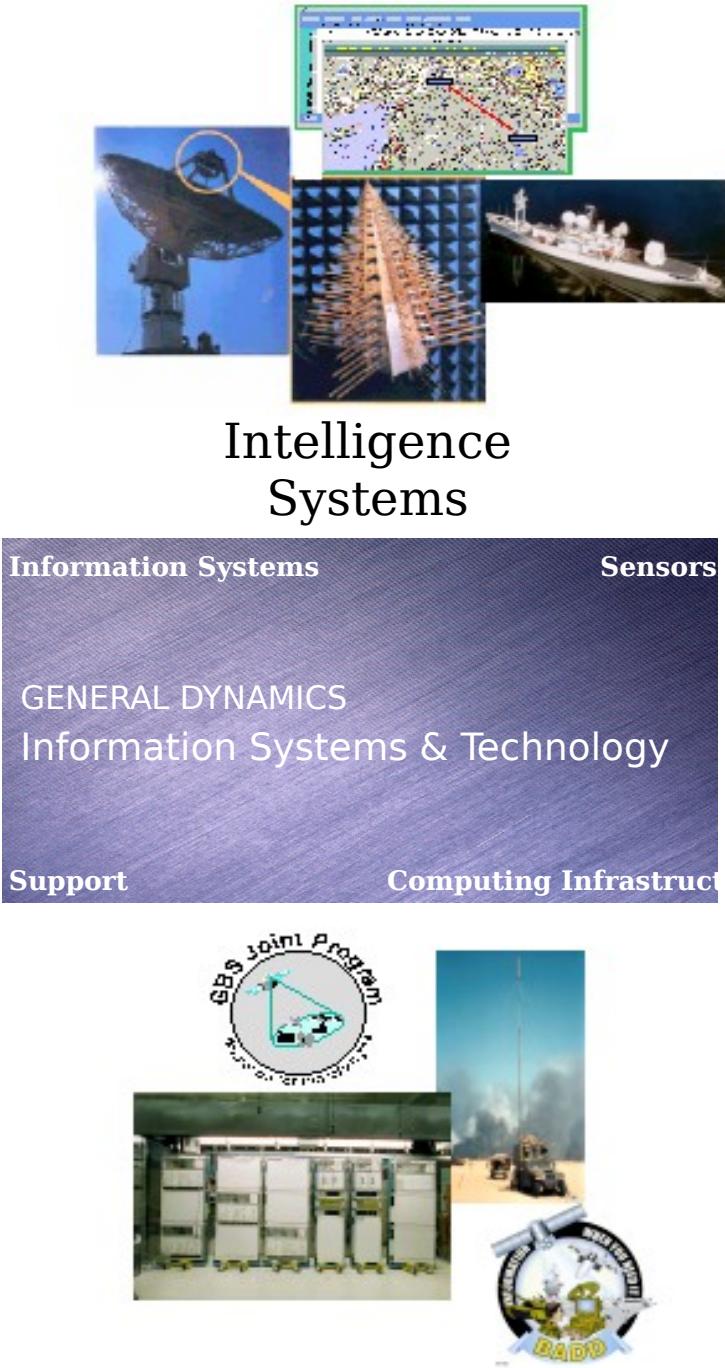
- Producers of cutting-edge signal and information processors, battlespace information management systems and commercial telecommunication solutions
- Major programs and products include:
 - Fiber optics technology
 - Information networks for the U.S. Marine Corps and NATO
 - Integrated Space Controller (high speed processor)
 - Multi-spectral surveillance systems
 - Optical and signal processing systems
 - Personal communications system networks



Command and Control Systems



Life Cycle Management



Sensor / Surveillance / Reconnaissance



Computing Hardware

NIPO - Company Day

General Dynamics ~ March 13, 2001

- Preparation / Planning
- Attendees
- Navy IPO Presentations
- General Dynamics Presentations
- General Dynamics Issue Papers
 - Generic
 - Company Specific

Navy IPO - General Dynamics

Issues Matrix

- Action Title
- General Dynamics Point of Contact
- IPO Point of Contact
- Status
- Date of Last Update
 - Reviewed Monthly
 - Status to be agreed by both parties

Navy IPO - General Dynamics

- Company Day Follow-Up
- Attendees
 - Navy
 - General Dynamics
- Agenda
- Review Status of Issues
- Identify New Issues

Summary

Company Day Provided

- A transparent view of NIPO activities.
- An opportunity to identify issues of concern.
- An opportunity to work together.
- Identification of and access to NIPO officials responsible for specific activities.
- Solutions to specific problems.

Recommendation

- Identify similar concerns/problems of all defense companies.
- Form Interagency/Industry Teams to solve generic issues.



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